



UAE & QATAR

SUSTAINABILITY AND THE BUILT ENVIRONMENT Seminar mission to Abu Dhabi and Qatar

Both the UAE and Qatar are key construction markets in the Gulf and continue to require UK expertise both in infrastructure development and in private sector projects. Construction on many projects continues apace despite the downturn. Abu Dhabi's more cautious approach than Dubai to economic diversification has left it in a good position; the Abu Dhabi 2030 vision is already being delivered but there is much to achieve. Infrastructure projects are being prioritised and extra funding made available to ensure that strategic work goes ahead, especially in transport and water/wastewater. Qatar is largely unscathed by the downturn and a mix of infrastructure and private development is going ahead.

A key element of the mission will focus on sustainability. The UAE is now widely acknowledged as a global centre for the green and sustainable buildings sector, showcased by Abu Dhabi's Masdar City, and is bringing in sustainability standards to all major projects. Qatar is introducing mandatory sustainability standards by 2010. Major Qatari developers such as Qatari Diar, Barwa and Doha Land are implementing green and sustainability standards in all their projects.

UKTI is looking to recruit a delegation with expertise in the following areas to join the mission. UKTI will ask up to 10 delegates to make short presentations to key UAE and Qatari developers and government officials with a focus on:

- Sustainable transport and other infrastructure
- Green and Sustainable architecture and design
- Energy efficiency

Funding Arrangements

UK Trade & Investment will fund group costs associated with the seminar mission (including organisation of the seminar, reception, group meetings and internal land travel). Companies will be responsible for the cost of travel, hotels, internal flights and meals (other than those provided as part of the official programme).

UKTI can help your overseas business strategy take flight thanks to an offer from British Airways. The airline has provided UKTI with international return flights to help UK SMEs expand their business to new markets. Flights have been allocated to this Sustainability and the Built Environment Seminar Mission to Abu Dhabi and Qatar but are subject to some restrictions and availability.

For more information please contact Simon Morrell at UKTI, tel: 020 7215 4829.



Booking Procedure

Please complete the form overleaf (including the proposed title for your presentation) and return it to us at the address overleaf. When your place is confirmed we will send you details of specialist travel agents and information on the procurement of visas where required. Please do not book any travel until we confirm your place.

28 February
– 4 March 2010
Meet Emirati &
Qatari partners
and potential
clients



OUTLINE PROGRAMME

■ Sunday 28 February

Delegates arrive in Abu Dhabi

■ Monday 1 March

Briefing followed by seminar in Abu Dhabi. Targeted reception.

■ Tuesday 2 March

Site visits and meetings with key developers. Time for private meetings. Fly to Qatar in the evening

■ Wednesday 3 March

Seminar in Qatar. Evening reception.

■ Thursday 4 March

Site visits and meetings with key developers. End of mission pm.

DATA PROTECTION QUESTIONS

Please tick below if you wish to receive other information about our services or events.

- UK Trade & Investment, local UK Trade & Investment Team (or your equivalent in Scotland, Wales or Northern Ireland)
- Regional Development Agencies in England (and the Development Agencies for Scotland, Wales and Northern Ireland) or selected UK based trade associations or Chambers of Commerce who may also contact you directly to offer related services
- Please tick if you are content, as part of the delivery of UK Trade & Investment services, for your contact details to be given to overseas contacts outside the European Economic Area
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Name: _____

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OMIS

To make best use of your limited time in Abu Dhabi and Qatar, we recommend that you prepare for your visit by identifying and contacting potential business partners before you arrive. Trade & Investment staff at the British Embassies in Abu Dhabi and Doha can undertake specific, targeted research on your behalf as part of their Overseas Market Introduction Service (OMIS).

They can provide fully verified ("warmed") lists of business contacts, with background information, and assist you in arranging meetings. The cost will be agreed in advance. For more information, please contact Joyce Baz, email joyce.baz@fco.gov.uk (Abu Dhabi) and Bassam Al Tahtamouni, email bassam.tahtamouni@fco.gov.uk (Qatar)